

Take charge of your business with PULSE Dashboard Reporting Software

Purchasing module – sample screens

PULSE DASHBOARD is revolutionary software that lets you leverage your Macola system in a new way—with real-time display of vital business metrics, and detailed analysis with the click of a mouse. You will be able to track critical factors for your business, on-screen and real-time. Other modules include Executive, Customer Service/Shipping, Inventory, Purchasing, Production, Financial Control and MRP Planning.

PULSE Dashboard adds value to your Macola investment

- Manage with real-time data, on-screen, company-wide, all the time
- Inconsistencies between reports from different departments are eliminated
- Important metrics not found in standard Macola
- One-click drill-down to view details & One-click report writer generates custom reports
- Export all reports to Excel/printer/PDF/e-mail
- Installation & training in an afternoon

5/20/2008 🛛 💽 F	Refresh Current Refresh All N	Modules Refresh Invent	ory SP Export to Excel						
Executive	Customer Service/Ship	ping Inventory	Purchasing Production	n MRP P	lanning				
Summary Vend	for Performace Purchasing	Reorder Advice							
Open Purcha	se Orders	ABB Pu	rchasing Exceptions Sur	m <mark>mary - I</mark> te	ms 🔌 🖴 🔛	Purchasing Exceptions Sum	mary - 🔌 📇 🛛		
	\$ Amount Orders	%	Category		Number	Category	Number		
Past Due	\$320,896 5	i0 28% Pu	rchase items with no cost		586	P/O fully received, but not closed	8,49		
Vext 30 Days	\$484,689 3	2 42 % Pu	rchase items with no buyer/pla	inner code	3,314	Open P/O lines with no unit price	1		
Vext 60 Days	*····		rchase items with no primary v		2,388				
Over 60 Days	* · · · · · · · ·		rchase items with no P/O lead	time	3,377				
Total	\$1,145,376 13	7							
/O Schedule	ed to be Received				4880	Top Vendors	488		
Vend #	Vend Name	Item #	Item Desc 1 Regst D		Total \$ 🔻 🐴	Vend Name	\$YTD 🔻		
					1				
000000000000000000000000000000000000000	GRAINGER - SAN FRA	E48009-00 ARE	OR - PEBBLE - 300 MIN	05/29/08	\$76,716	MERCURY SUPPLY	\$292,998		
	GRAINGER - SAN FRA		OR - PEBBLE - 300 MIN	06/12/08	\$22,240	PULLEY SUPPLY	\$16,282		
	GRAINGER - SAN FRA		OR - PEBBLE - 300 MIN	06/18/08	\$20,850	GRAINGER - LAS VEGAS	\$10,341		
	GRAINGER - SAN FRA		IVAS - LIGHT SAGE 2000 MIN	05/29/08	\$20,829	ATLANTA PACKAGING	\$4,929		
	GRAINGER - SAN FRA		IVAS - PARADISE - 2000 MIN	05/29/08	\$17,475	QUEEN CITY FEIGHT	\$582		
	GRAINGER - SAN FRA		ED - GREEN - MIN 2000	06/12/08	\$16,500	GRAINGER - LOS ANGELES	\$134		
	GRAINGER - SAN FRA		IVAS - JUNIPER - 2000 MIN	05/29/08	\$15,695	SHAFT SUPPLY	\$75		
	GRAINGER - SAN FRA		VAS - GRASS - 2000 MIN	05/29/08	\$13,626	CINCINNATI SHIPPING	\$0		
		E3003 CAR	1779 - CICV22 - 2000 MILL	03/23/00		CINCINNATI HEATING \$0			
					\$320,896 🟹	WALL MART - CINCINNATI	\$0		
0 Dessints	: Over the Past 5 Day	10			4880	CINCINNATI TRUCKING	\$0		
70 Receipts	over the Past 5 Day	'5				CINCINNATI TEMPERATURE C	\$0		
Vend #	Vend Name	Item #	Item Desc 1		Total \$ 🔻 🐴	MAIN PACKAGING	\$0		
					3	CHICAGO BEARING	\$0		
000000000000000000000000000000000000000	GRAINGER - SAN FRAN	E48009-00	ARBOR - PEBBLE - 300 MIN		\$5,826	CINCINNATI BEST COMPANY	\$0		
00000007700	CINCINNATI MARKETIN	CARTON LOW C	CARTON LOW CHAIR		\$4,650	CHAMPION SUPPLY	\$0		
	CHICAGO PHONE SUP				\$4,150	CINCINNATI BOX COMPANY	\$0		
	CINCINNATI MARKETIN		CARTON 526		\$735	GRAINGER - ATLANTA	\$0 \$0		
00000007700									

The Purchasing module gives you information you have not seen before:

- <u>Vendor Performance</u> View late delivery and inspection statistics.
- <u>Reorder Advice Report</u> Customize you own reorder advice report.
- <u>Purchase Orders Scheduled to be Received</u> Conveniently view all items scheduled to be received.
- <u>Aging of Open Purchase Orders</u> P/O aging is part of your overall cash flow analysis.
- <u>Purchase Order Exceptions</u> PULSE shows you important exception conditions.
- <u>Items Received over the past X days</u> Conveniently view all items that have been received.
- <u>Top Vendors</u> View this year or last year payments by vendor.

PULSE measures Vendor Performance

View on-time delivery and inspection statistics by vendor and compare to all vendors.

	_				Vendor Pe	rforman	ce			48	
	Drag a column hea	der here to group by Vendor Name	that column		Total Lines	∇ Late	Lines Rej	jected Lines	% Late	% Rejected	
	000000015000	MERCURY SUPP	N V		rotar Erros	521	385	joctod Enios	0 74%		0%
	000000005900	GRAINGER - LA				353	190		0 54%		0%
	000000013400		MPERATURE CONTROL			150	109		0 73%		0%
	00000013900	DAYTON PRINT				131	99		0 76%		0%
	00000012100		MPERATURE CONTROL			103	96		0 93 %		0%
	00000009400	GRAINGER - CI	NCINNATI			79	51		0 65 %		0%
	00000000700	CHICAGO BOX	COMPANY			72	66		0 92 %		0%
Vendor	Summary										
•	Refresh Dat	3	5/20/2007 💌 6/20/2008 💌	Vendo	r: 000000030	00		*			
Summary	Receipt Details	,									
CHICA	AGO UNIO	N SUPPLY	Contract Receipts	Break	down	All Ve	ndors Red	ceipts Brea	akdown		
Period	Total Receipts	Late Receipts	Rejected Receipts	% Late	% Rejected	Period	Total Receipts	Late Receipts	Rejected Receipts	% Late	% Rejected
06/2007						06/2007		45		52 %	
07/2007						07/2007	163	98	0	60 %	0
08/2007						08/2007	172	2 145	0	84 %	0
	502	10	0	4%	0%	0010007	821	230		28 %	
09/2007	502	19	0	1 70	0.0	09/2007	021	230	0	20 %	U
	1,006	219	0	22 %	0%	10/2007	1,175		0	20 %	
10/2007						· · ·		5 316			0
10/2007 11/2007	1,006	219	0	22 %	0%	10/2007	1,175	5 316 5 223	0	27 %	0
10/2007 11/2007 12/2007	1,006 434	219 144	0	22 % 33 % 39 %	0%	10/2007 11/2007	1,175 726	5 316 5 223 2 331	0	27 % 31 %	0
10/2007 11/2007 12/2007 01/2008	1,006 434 282	219 144 110	0	22 % 33 % 39 %	0% 0% 0%	10/2007 11/2007 12/2007	1,175 726 602	316 223 331 394	0	27 % 31 % 55 %	0
10/2007 11/2007 12/2007 01/2008 02/2008 03/2008	1,006 434 282 61	219 144 110	0	22 % 33 % 39 %	0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008	1,175 726 602 535	316 223 331 394 164	0 0 0	27 % 31 % 55 % 74 %	0 · 0 · 0 ·
10/2007 11/2007 12/2007 01/2008 02/2008 03/2008	1,006 434 282	219 144 110	0	22 % 33 % 39 % 100 %	0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008	1,175 726 602 535 338	316 223 331 394 164 207	0 0 0 0	27 % 31 % 55 % 74 % 49 %	
10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008	1,006 434 282 61 567 70	219 144 110 61 74 16	0	22 % 33 % 39 % 100 %	0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008	1,175 726 602 535 338 284	316 223 331 394 164 207 856	0 0 0 0 0	27 % 31 % 55 % 74 % 49 % 73 %	0 °
10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,006 434 282 61 567	219 144 110 61 74	0	22 % 33 % 39 % 100 % 13 % 23 %	0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008	1,175 726 602 535 338 284 2,002	316 223 331 394 164 207 856 317	0 0 0 0 0 0	27 % 31 % 55 % 74 % 49 % 73 % 43 %	0 · · · · · · · · · · · · · · · · · · ·
10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,006 434 282 61 567 70	219 144 110 61 74 16	000000000000000000000000000000000000000	22 % 33 % 39 % 100 % 13 % 23 %	0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,175 726 602 535 338 284 2,002 719	316 223 331 394 164 207 856 317	0 0 0 0 0 0 0	27 % 31 % 55 % 74 % 49 % 73 % 43 % 44 %	0 ° 0 ° 0 ° 0 °
09/2007 10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,006 434 282 61 567 70	219 144 110 61 74 16	000000000000000000000000000000000000000	22 % 33 % 39 % 100 % 13 % 23 %	0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,175 726 602 535 338 284 2,002 719	316 223 331 394 164 207 856 317	0 0 0 0 0 0 0	27 % 31 % 55 % 74 % 49 % 73 % 43 % 44 %	0 ° 0 ° 0 ° 0 ° 0 °
10/2007 11/2007 01/2008 02/2008 03/2008 04/2008 05/2008 06/2008	1,006 434 282 61 567 70	219 144 110 61 74 16 0		22 % 33 % 39 % 100 % 13 % 23 % 0 %	0% 0% 0% 0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,175 726 602 535 338 284 2,002 719 1,017	316 223 331 394 164 207 856 317		27 % 31 % 55 % 74 % 49 % 73 % 43 % 44 %	0 ° 0 ° 0 ° 0 ° 0 °
10/2007 11/2007 01/2008 02/2008 03/2008 04/2008 05/2008 06/2008	1,006 434 282 61 567 70 37 37	219 144 110 61 74 16 0	0 0 0 0 0 0 0 0	22 % 33 % 39 % 100 % 13 % 23 % 0 %	0% 0% 0% 0% 0% 0% 0%	10/2007 11/2007 12/2007 01/2008 02/2008 03/2008 04/2008 05/2008	1,175 726 602 535 338 284 2,002 719 1,017 1,017	316 223 331 394 164 207 856 317 491		27 % 31 % 55 % 74 % 49 % 73 % 43 % 44 % 48 %	0 ° 0 ° 0 ° 0 ° 0 °

PULSE offers a Purchasing Reorder Advice Report

PULSE allows you to customize your reorder advice report to meet your unique needs. You can choose what columns of data to display as well as the selection criteria. Sort or filter on each column and re-arrange the columns as needed.

🚽 Pulse Dashboar	d for Macola												đ
File Executive Se	ttings Administration Help								P	ULSE	DASHE	BOARD	OR
6/20/2008 💽 Ref	resh Current Refresh All Modu	ules Refres	h Inventory	/ SP	Export to E	Excel							
Executive Cu	stomer Service/Shippir	ng Inve	ntory	Purc	chasing	Production	MRP P	lanning					
Summary Vendor Performace Purchasing Reorder Advice													
Drag a column heade	r here to group by that column											. e e	9
Item #	Item Desc 1	Loc	Qty O/H	V	Qty O/O	Qty Alloc	Net O/H	Reord Level	Safety Stk	Mths O/H	Lead Tm	12 Mth Usg	
C204	LABELS	CIN		145	0	7	138	395	0	2.1	7	82	9
C436	LABELS	CIN		20	0	0	20	110	0	109	7	8	33
WINTMUS1	ROPE	CIN		0	0	0	0	0	0	0	0		0
WHITE POLY BLWN	ROPE	CIN		0	44,000	0	44,000	0	0	0	0		0
WELT CORD 16/32	ROPE	CIN		0	0	0	0	0	0	-11.8	0	1,27	/5
VELCRO TIES CUS	VELCRO	CIN		0	0	1,142	-1,142	0	0	-14.1	0	10,03	36
VELCRO EW STD	VELCRO	CIN		0	0	0	0	0	0	-78	0	2	24
VELCRO CUSTOMER	VELCRO	CIN		0	0	1,558	-1,558	0	0	-24.2	0	27,21	9
VELCRO	VELCRO	CIN		0	0	218	-218	0	0	-26.7	0	4,62	29
TIESTRING EW ST	TIES FOR WHEELS	CIN		0	0	10	-10	0	0	-64.3	0	2,31	4
TIE STRINGS CUS	TIES FOR WHEELS	CIN		0	0	93	-93	0	0	-22	0	4,25	58
THOMAS BAKER	PACKAGING MATERIALS	CIN		0	0	0	0	0	0	0	0		0
TA5908	PACKAGING MATERIALS	CIN		0	25	0	25	0	0	0	0		0
TAS702	PACKAGING MATERIALS	CIN		0	0	0	0	0	0	0	0	1	15
TAS701	PACKAGING MATERIALS	CIN		0	0	0	0	0	0	0	0	13	32
SELF-TIES 4.00	PACKAGING MATERIALS	CIN		0	0	0	0	0	0	-45.6	0	2	25
SELF TIES/4	PACKAGING MATERIALS	CIN		0	0	66	-66	0	0	-11	0	12	22

PULSE Ages Your Open Purchase Orders and Displays Scheduled Receipts

The aging of open purchase orders greatly impacts your cash flow. PULSE also gives you a convenient way to pinpoint past-due shipments as well as shipments scheduled to be received over the next X days.

Open Purchas		488	
	\$ Amount	Orders	%
Past Due	\$320,896	50	28 %
Next 30 Days	\$484,689	32	42 %
Next 60 Days	\$169,713	45	15 %
Over 60 Days	\$170,078	10	15 %
Total	\$1,145,376	137	

P/O Scheduled to be Received 🔹 🔒 🔛								
Vend #	Vend Name	Item #	n # Item Desc 1		Total 💲 🔽			
						P		
000000006000	GRAINGER - SAN FRA	E48009-00	ARBOR - PEBBLE - 300 MIN	05/29/08	\$76,716			
000000006000	GRAINGER - SAN FRA	E48009-00	ARBOR - PEBBLE - 300 MIN	06/12/08	\$22,240			
000000006000	GRAINGER - SAN FRA	E48009-00	ARBOR - PEBBLE - 300 MIN	06/18/08	\$20,850			
000000006000	GRAINGER - SAN FRA	E3251	CANVAS - LIGHT SAGE 2000 MIN	05/29/08	\$20,829			
000000006000	GRAINGER - SAN FRA	E3090	CANVAS - PARADISE - 2000 MIN	05/29/08	\$17,475			
000000006000	GRAINGER - SAN FRA	E3409	TWEED - GREEN - MIN 2000	06/12/08	\$16,500			
000000006000	GRAINGER - SAN FRA	E3091	CANVAS - JUNIPER - 2000 MIN	05/29/08	\$15,695			
000000006000	GRAINGER - SAN FRA	E3089	CANVAS - GRASS - 2000 MIN	05/29/08	\$13,626			
					\$320,896	~		

PULSE gives you an up-to-date view of your top vendors

Top Vendors	s 2 0	
Vend Name	\$ YTD 🛛 🗸	1
MERCURY SUPPLY	\$292,998	
PULLEY SUPPLY	\$16,282	
GRAINGER - LAS VEGAS	\$10,341	
ATLANTA PACKAGING	\$4,929	
QUEEN CITY FEIGHT	\$582	
GRAINGER - LOS ANGELES	\$134	
SHAFT SUPPLY	\$75	
CINCINNATI SHIPPING	\$0	=
CINCINNATI HEATING	\$0	
WALL MART - CINCINNATI	\$0	
CINCINNATI TRUCKING	\$0	
CINCINNATI TEMPERATURE C	\$0	
MAIN PACKAGING	\$0	
CHICAGO BEARING	\$0	
CINCINNATI BEST COMPANY	\$0	
CHAMPION SUPPLY	\$0	
CINCINNATI BOX COMPANY	\$0	
GRAINGER - ATLANTA	\$0	
	\$325,341	~

PULSE tracks exception conditions

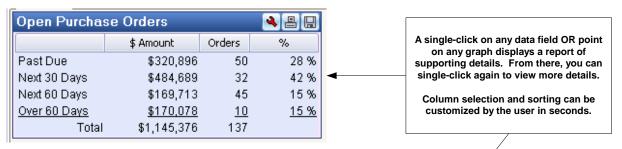
Purchasing Exceptions Summary - Items	Purchasing Exceptions Summary	488	
Category	Number	Category	Number
Purchase items with no cost	586	P/O fully received, but not closed	8,491
Purchase items with no buyer/planner code	3,314	Open P/O lines with no unit price	13
Purchase items with no primary vendor	2,388		
Purchase items with no P/O lead time	3,377		

PULSE gives you a snapshot of what has been received over the past X days

Vend #	Vend Name	Item #	Item Desc 1	Total \$ ♥
0000000006000	GRAINGER - SAN FRAN	E48009-00	ARBOR - PEBBLE - 300 MIN	\$5,826
000000007700	CINCINNATI MARKETIN	CARTON LOW C	CARTON LOW CHAIR	\$4,650
000000002900	CHICAGO PHONE SUP	WIRE MAIN CYLND	WIRE MAIN CYLINDER	\$4,150
000000007700	CINCINNATI MARKETIN	CARTON 526	CARTON 526	\$735

PULSE Dashboard offers One-click drill-down and custom report writer

Pulse offers 'One-click drill-down' on any screen or graph to view supporting details. The 'One-click custom report writer' allows each user to quickly add or remove columns, change sorting and export the results to Excel/printer/PDF/e-mail in seconds. Anyone in your company can now generate custom views.



κ.	Open Purchase O	rders (Next 30 Days)					
	×	0	pen Purchase	Orders⁄	(Next 30 Days)	PULSEDASH	BO
ort	Open Purchase (Drders (Next 30 Days)					4
el	Vend #	Vend Name		▶ 🛡	Vend Type	Recvd Not Inv	Total \$
			Yendor Name				
	00000006000	GRAINGER - SAN FRANCISCO	apvenfil_sql: vend_name		FAB	\$6,285	
	00000015000	MERCURY SUPPLY			VEND	\$0	
	00000017900	DAYTON TRUCKING			UMB	\$0	
	00000007000	CHICAGO PHONE SUPPLIES			UMB	\$0	
	00000010500	CHICAGO SUPPLY CO			VEND	\$0	
	00000007700	CINCINNATI MARKETING			CTNS	\$0	
	000000014700	CINCINNATI TEMPERATURE CONTR	lOL		VEND	\$0	
	00000010000	OUEEN CITY CUDDLY			UEND	+70	

For questions or a demonstration,

call Terry Lanham in Cincinnati at (513) 723-8091

In one afternoon, we can have PULSE installed and running at your office. On-going enhancements as well as unlimited set-up, training and phone support are included as part of our annual maintenance. We encourage your unlimited phone calls with suggestions for making Pulse work better for your organization. We also offer custom modifications, but if your suggestions will be applicable to other users, they are made at no charge.

Visit www.PulseDashboard.com

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The Esta Group is a consortium of authorized Macola resellers in Ohio, Michigan, Iowa and California.

Our software is 100% designed and developed in America.

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