

Take charge of your business with PULSE Dashboard & Analytics Software

Financial Control Module

PULSE DASHBOARD is revolutionary software that lets you leverage your Macola® investment in a new way —with a real-time display of vital business metrics and detailed analysis with the click of a mouse. You can track critical factors for your business on-screen and in real time. Other PULSE Dashboard modules include Executive, Customer Service, Sales and Marketing, Inventory, Purchasing, Production, and MRP.

PULSE Dashboard & Analytics adds value to your Macola® investment

- Manage with real-time data, on-screen, company-wide, all the time
- Important metrics not found in standard Macola® software
- One-click drill-down to view the underlying details
- One-click report writer to select the report columns you need
- Export any report to Excel/printer/PDF/e-mail
- Installation & training in an afternoon

PULSE Financial Control gives you capabilities not available elsewhere

- Smart Cash Flow with “what if” capabilities saves hours of work each month
- Accountants can quickly and easily choose the groups of accounts to track
- Graphs show month-by-month actual vs. budget vs. last year
- Drill down into any number to view more details

PULSE Financial Control Maintains an “On-Demand” Cashflow Forecast

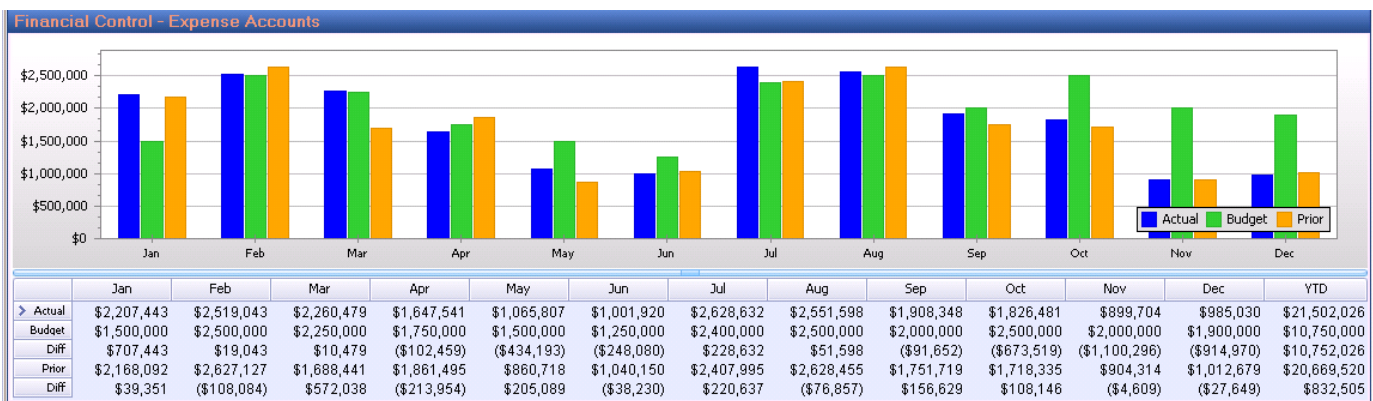
Cash Flow Forecast										
Caption	Totals	Next 30 Days	Next 60 Days	Next 90 Days	6/21/2008	6/28/2008	7/5/2008	7/12/2008	7/19/2008	Future
Current Cash Balance	\$828,732									
Accounts Receivable	\$2,258,977	\$2,021,048	\$237,928		\$194,425	\$105,969	\$184,705	\$585,882	\$600,515	\$268,256
Unshipped Customer Orders	\$2,104,539	\$127,911	\$338,081	\$914,051	\$390			\$38,650	\$87,044	\$1,978,360
Accounts Payable	(\$523,898)	\$188	(\$513,127)	(\$10,959)						(\$524,086)
Unreceived Purchase Orders	(\$1,145,945)	(\$806,154)	(\$169,713)	(\$165,433)	(\$42,026)	(\$158,565)	(\$244,809)	(\$22,687)	(\$58,629)	(\$339,791)
Received/Not Invoiced P/O's	(\$428,980)	(\$111,828)	(\$317,152)		(\$77,925)		(\$3,185)			(\$347,870)
Other - Payroll		(\$150,000)	(\$150,000)	(\$150,000)		(\$150,000)				
Other - Loan Payments		(\$50,000)	(\$50,000)	(\$50,000)			(\$50,000)			
Other - Shareholder profits		(\$100,000)	(\$100,000)	(\$100,000)			(\$100,000)			
Projected Cash Balance		\$1,759,897	\$1,035,914	\$1,473,574	\$943,664	\$741,068	\$527,780	\$1,129,625	\$1,758,555	

The PULSE “Smart” Cash Flow Forecast screen will assist you in managing your available cash better and eliminate tedious manual forecasts prepared in Excel. You can display up to 20 columns of weeks and months with a full drill down to view underlying details. Additionally, you can include unlimited non-Macola expenses such as payroll, loan payments, profit distributions, etc.

The software also offers "What If" analysis. No more spending days or hours looking up values and adding them to a spreadsheet once a month for out-of-date information. An example of a "What If" analysis would be to project cash if your customers started paying you X days late.

Track Expense Accounts Actual vs. Budget vs. Last Year

Using a range of accounts or a single account, reports can be created for month-by-month (actual vs. budget vs. last year) performance in both a graph and chart format. You can track any P&L or balance sheet account to focus on problem areas (ex. roof repairs, travel expenses, etc.). Reports can also be created by department/work center or cost center/cost unit. Your analysis can be by Fiscal Year or a Rolling Year.



Account #	Profit Center #	Department #	Acct Desc	Actual YTD-2014	Budget YTD-2014	Variance YTD-2014	Actual Dec-2014	Budget Dec-2014	Variance Dec-2014	Actual Nov-2014	Budget Nov-2014	Variance Nov-2014	Actual Oct-2014
26800000	00000000	00000000	Freight Charges	(\$1,222)	(\$10,750,000)	\$10,748,778	(\$12)	(\$1,900,000)	\$1,899,988	(\$106)	(\$2,000,000)	\$1,999,894	(\$1,000,000)
27000000	00000000	00000000	Freight-In bound	(\$182,193)		(\$182,193)	(\$31,205)		(\$31,205)	(\$24,271)		(\$24,271)	(\$32,000)
27200000	00000000	00000000	Freight-Outbound	(\$76,301)		(\$76,301)	(\$9,551)		(\$9,551)	(\$17,146)		(\$17,146)	(\$26,000)
27300000	10000000	00000000	Freight-Outbound	\$100		\$100	\$100		\$100			\$0	\$0
27400000	00000000	00000000	Inventory Change	(\$4,625,350)		(\$4,625,350)	(\$164,000)		(\$164,000)			\$0	(\$1,000)
28000000	00000000	00000000	Factory Labor	(\$1,682,445)		(\$1,682,445)	(\$316,305)		(\$316,305)	(\$323,395)		(\$323,395)	(\$297,000)
28100000	00000000	00000000	Subcontract Labor	(\$598,017)		(\$598,017)	(\$81,096)		(\$81,096)	(\$78,551)		(\$78,551)	(\$25,000)
28200000	00000000	00000000	Other Labor	(\$8,695)		(\$8,695)	(\$2,700)		(\$2,700)	(\$2,700)		(\$2,700)	(\$3,000)
29000000	00000000	00000000	Supervisory Labor	(\$499,358)		(\$499,358)	(\$90,507)		(\$90,507)	(\$117,943)		(\$117,943)	(\$104,000)
29100000	00000000	00000000	Factory Supplies	(\$16,000)		(\$16,000)	(\$2,287)		(\$2,287)	(\$3,693)		(\$3,693)	(\$1,000)
29300000	00000000	00000000	Rent - Manufacturing Spa...	(\$327,181)		(\$327,181)	(\$52,028)		(\$52,028)	(\$65,158)		(\$65,158)	(\$52,000)
29600000	00000000	00000000	Rent - Factory Equipment...	(\$2,192)		(\$2,192)	\$0		\$0			\$0	(\$4,000)
29700000	00000000	00000000	Utilities	(\$97,472)		(\$97,472)	(\$11,116)		(\$11,116)	(\$10,106)		(\$10,106)	(\$17,000)

For more information on any of our PULSE family of Macola® add-on software products, call (513) 723-8091

Leahy Consulting is an independent ERP consulting company with over 30 years of experience supporting and optimizing the Macola® ERP software. Leahy Consulting is not associated with ECI® Software.

Visit www.PULSEDashboard.com

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Independent ERP and Macola® Specialists
Expert Support/Optimization for 25 years
Developer of Pulse Dashboard software