

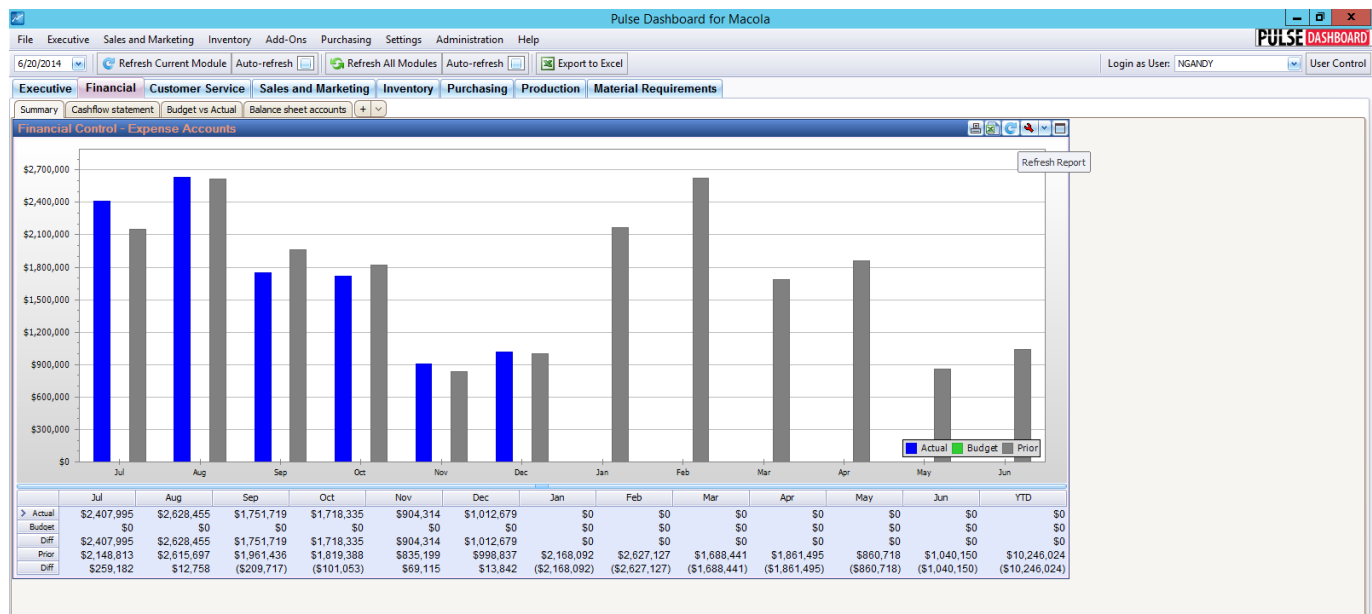
Take charge of your business with PULSE Dashboard Reporting Software

Financial Module

PULSE DASHBOARD is revolutionary software that lets you leverage your Macola® investment in a new way —with real-time display of vital business metrics, and detailed analysis with the click of a mouse. You will be able to track critical factors for your business, on-screen and real-time. Other PULSE modules include Financial, Customer Service, Sales and Marketing, Inventory, Purchasing, Production and Material Requirements.

PULSE Dashboard adds value to your Macola® investment

- Manage with real-time data, on-screen, company-wide, all the time
- Inconsistencies between reports from different departments are eliminated
- Important metrics not found in standard Macola® software
- One-click drill-down to view details & One-click report writer generates custom reports
- Export all data to Excel/printer/PDF/e-mail
- Installation & training in an afternoon

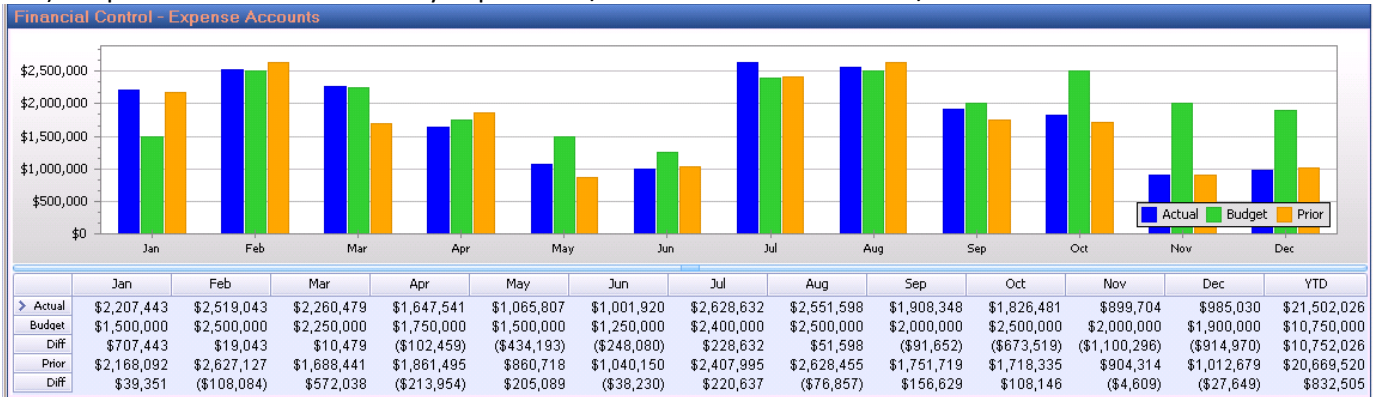


PULSE Financial Module provides enhanced reporting capabilities quickly and easily

- Accountants can quickly and easily choose the groups of accounts to track
- Graphs show month-by-month actual vs. budget vs. last year
- A Cashflow Forecast allows you to forecast your cash position into the future based on your current cash accounts, orders in the system and other expenses and revenue not tracked in your ERP system such as payroll expense, lease payments or other revenue
- An additional layer of security allows control by User what accounts may be accessed in Pulse Dashboard
- Drill-down into any group of accounts or individual accounts to view more details
- Anything shown on the screen can be exported to Excel or PDF, printed or e-mailed from PULSE Dashboard

PULSE Financial Module tracks Actual vs. Budget vs. Last Year

Using a range of accounts or a single account to view activity, reports can be created for month-by-month (actual vs. budget vs. last year) performance in both a graph and chart format. You can track any account be it expense, income or balance sheet accounts. Focus reports on certain problem areas (ex. roof repairs, travel expenses, etc.). Reports can also be created by department/work center or cost center/cost unit.



Drilldown on any value to see the detail entries for each account.

Financial Control - Expense Accounts

Financial Control - Expense Accounts (Jan - 2014)

Account #	Acct Desc	Profit Center #	Department #	Vend #	Vend Name	Cus Number	Cust Name	Total \$
26800000	Freight Charges	00000000	00000000	FEDEX1	FEDEX			\$324.98
27000000	Freight-In bound	00000000	00000000	ESTEX1	ESTES EXPRESS LINES			\$228.36
27000000	Freight-In bound	00000000	00000000	AVEEX1	AVERITT EXPRESS, INC.			\$7,429.50
27000000	Freight-In bound	00000000	00000000	CENTR1	CENTRAL TRANSPORT INTL. INC.			\$1,379.15
27000000	Freight-In bound	00000000	00000000	CONBR1	CONTINENTAL BROKERAGE, INC.			\$5,203.50
27000000	Freight-In bound	00000000	00000000	OWETR2	UPS FREIGHT			\$419.38
27000000	Freight-In bound	00000000	00000000	PHOBN1	PHOENIX INTL FREIGHT SVCS LTD			\$8,507.57
27000000	Freight-In bound	00000000	00000000	R8LCA1	R & L CARRIERS, INC.			\$188.70
								\$2,207,443.17

Account # = 26800000 AND Acct Desc = Freight Charges AND Profit Center # = 00000000 AND Department # = 00000000 AND Vend # = FEDEX1 AND Vend Name = FEDEX AND Cus Number is NULL AND Cust Name is NULL

Vend #	Vend Name	Trx Dt	Acct Desc	Account #	Profit Center #	Department #	Total \$
FEDEX1	FEDEX	1/18/14	Freight Charges	26800000	00000000	00000000	\$46.59
FEDEX1	FEDEX	1/31/14	Freight Charges	26800000	00000000	00000000	\$278.39

PULSE Financial Control maintains an "on-demand" Cashflow Forecast

Based on the current Cash Account(s) balance and using information from Accounts Receivable, Accounts Payable, open Customer and Purchase Orders, Received/Not Invoiced POs a Cashflow Forecast is available any time. No more spending days or hours looking up values and adding them to a spreadsheet once a month for out of date information.

Drill down on totals to see the detail of the expense or revenue. Also add additional forecast expense or revenue not found in Macola such as Payroll expense or Lease Payments to the report. Create User Defined periods of time on the report not just monthly or weekly buckets of time. All of this is available to email or export to several formats directly from PULSE Dashboard.

Cash Flow Forecast

Caption	\$ Totals	\$ Next 30 Days	\$ Next 60 Days	\$ Next 90 Days	\$ 6/21/2014	\$ 6/28/2014	\$ 7/5/2014	\$ 7/12/2014	\$ 7/19/2014	\$ Future
Current Cash Balance	\$828,732									
Accounts Receivable	\$2,258,977	\$2,021,048	\$237,928		\$513,649	\$105,969	\$184,705	\$585,882	\$600,515	\$268,256
Unshipped Customer Orders	\$2,104,539	\$127,911	\$338,081	\$914,051	\$486			\$38,650	\$87,044	\$1,978,360
Accounts Payable	(\$523,898)	\$188	(\$513,127)	(\$10,959)	\$188					(\$524,086)
Unreceived Purchase Orders	(\$1,145,958)	(\$336,183)	(\$238,467)	(\$528,452)	(\$59,398)	(\$4,485)	(\$255,019)	(\$17,281)		(\$809,775)
Received/Not Invoiced Purchase Orders	(\$430,810)	(\$88,360)	(\$163,435)	(\$178,696)	(\$9,315)		(\$1,706)	(\$692)	(\$76,648)	(\$342,450)
Loan Payments	(\$450,000)	(\$50,000)	(\$50,000)	(\$50,000)			(\$50,000)			(\$400,000)
Payroll Expense	(\$2,400,000)	(\$150,000)	(\$150,000)	(\$150,000)		(\$150,000)				(\$2,250,000)
Projected Cash Balance		\$2,353,336	\$1,814,317	\$1,810,260	\$1,274,341	\$1,225,826	\$1,103,807	\$1,710,366	\$2,321,276	\$241,581

PULSE Financial Control lets you view any G/L transaction

Using a range of accounts or a single account to view activity, reports can be created to compare the Current Year by Period to Last Year or Budget including displaying a variance. Drill-down capabilities allow further analyzation on any value. This can be by Fiscal Year or a Rolling Year.

Account #	Profit Center #	Department #	Acct Desc	Actual YTD-2014	Budget YTD-2014	Variance YTD-2014	Actual Dec-2014	Budget Dec-2014	Variance Dec-2014	Actual Nov-2014	Budget Nov-2014	Variance Nov-2014	Actual Oct-2014	Budget Oct-2014	Variance Oct-2014	Actual Sep-2014	Budget Sep-2014	Variance Sep-2014	Actual Aug-2014
26800000	00000000	00000000	Freight Charges	(\$1,222)	(\$10,750,000)	\$10,748,778	(\$12)	(\$1,900,000)	\$1,899,988	(\$106)	(\$2,000,000)	\$1,999,894	(\$93)	(\$2,500,000)	\$2,499,907	(\$156)	(\$2,000,000)	\$1,999,644	(\$156)
27000000	00000000	00000000	Freight-In Bound	(\$182,193)		(\$182,193)	(\$31,205)		(\$182,205)	(\$24,271)		(\$24,271)	(\$32,378)		(\$32,378)	(\$48,398)		(\$48,398)	(\$47)
27200000	00000000	00000000	Freight-Outbound	(\$76,301)		(\$76,301)	(\$9,551)		(\$9,551)	(\$17,140)		(\$17,140)	(\$28,087)		(\$28,087)	(\$7,525)		(\$7,525)	(\$12)
27300000	10000000	00000000	Freight-Outbound	\$100		\$100	\$100		\$100			\$0			\$0			\$0	
27400000	00000000	00000000	Inventory Change	(\$4,625,350)		(\$4,625,350)	(\$164,000)		(\$164,000)			\$0	(\$1,026,000)		(\$1,026,000)	(\$977,000)		(\$977,000)	(\$1,400)
28000000	00000000	00000000	Factory Labor	(\$1,682,445)		(\$1,682,445)	(\$316,305)		(\$316,305)	(\$323,395)		(\$323,395)	(\$297,920)		(\$297,920)	(\$346,709)		(\$346,709)	(\$407)
28100000	00000000	00000000	Subcontract Labor	(\$598,017)		(\$598,017)	(\$81,096)		(\$81,096)	(\$78,551)		(\$78,551)	(\$25,002)		(\$25,002)	(\$89,411)		(\$89,411)	(\$151)
28200000	00000000	00000000	Other Labor	(\$8,695)		(\$8,695)	(\$2,700)		(\$2,700)	(\$2,700)		(\$2,700)	(\$3,375)		(\$3,375)	(\$824)		(\$824)	
29000000	00000000	00000000	Supervisory Labor	(\$499,358)		(\$499,358)	(\$90,507)		(\$90,507)	(\$117,943)		(\$117,943)	(\$104,230)		(\$104,230)	(\$87,602)		(\$87,602)	(\$102)
29100000	00000000	00000000	Factory Supplies	(\$16,000)		(\$16,000)	(\$2,287)		(\$2,287)	(\$3,693)		(\$3,693)	(\$1,912)		(\$1,912)	(\$2,886)		(\$2,886)	
29300000	00000000	00000000	Rent - Manufacturing Spa...	(\$327,181)		(\$327,181)	(\$52,028)		(\$52,028)	(\$65,158)		(\$65,158)	(\$52,028)		(\$52,028)	(\$52,028)		(\$52,028)	(\$52)
29600000	00000000	00000000	Rent - Factory Equipment...	(\$2,192)		(\$2,192)			\$0	(\$447)		(\$447)	(\$288)		(\$288)			\$0	
29700000	00000000	00000000	Utilities	(\$97,472)		(\$97,472)	(\$11,116)		(\$11,116)	(\$10,106)		(\$10,106)	(\$17,329)		(\$17,329)	(\$19,129)		(\$19,129)	(\$22)
29800000	00000000	00000000	Trash Collection	(\$12,320)		(\$12,320)	(\$1,692)		(\$1,692)	(\$1,822)		(\$1,822)	(\$1,647)		(\$1,647)	(\$2,347)		(\$2,347)	(\$2)
29900000	00000000	00000000	Insurance - General	(\$18,869)		(\$18,869)	(\$9,434)		(\$9,434)			\$0	(\$9,434)		(\$9,434)			\$0	
30000000	00000000	00000000	Roof repairs	(\$8,322)		(\$8,322)	(\$1,329)		(\$1,329)	(\$1,612)		(\$1,612)	(\$1,308)		(\$1,308)	(\$1,596)		(\$1,596)	(\$1)
30100000	00000000	00000000	Truck repairs	(\$8,696)		(\$8,696)	(\$2,258)		(\$2,258)	(\$3,465)		(\$3,465)	(\$721)		(\$721)	(\$567)		(\$567)	(\$1)
30200000	00000000	00000000	Employee supplies	(\$61,480)		(\$61,480)	(\$12,296)		(\$12,296)	(\$12,296)		(\$12,296)	(\$12,296)		(\$12,296)	(\$12,296)		(\$12,296)	(\$12)
30400000	00000000	00000000	Entertainment	(\$2,259)		(\$2,259)			\$0	(\$2,259)		(\$2,259)	\$0		\$0			\$0	
30500000	00000000	00000000	Employee travel	(\$229,877)		(\$229,877)	(\$34,959)		(\$34,959)	(\$39,904)		(\$39,904)	(\$38,301)		(\$38,301)	(\$49,812)		(\$49,812)	(\$60)
30600000	00000000	00000000	Taxes - State & Local	(\$28,484)		(\$28,484)	(\$17,066)		(\$17,066)	(\$3,706)		(\$3,706)	(\$17,526)		(\$17,526)	(\$43)		(\$43)	
40000000	00000000	00000000	Advertising & Promo	(\$6,036)		(\$6,036)			\$0	\$9,660		\$9,660	(\$11,379)		(\$11,379)			\$0	(\$2)
40150000	00000000	00000000	Advertising-Classified	(\$8,011)		(\$8,011)			\$0	(\$193)		(\$193)			\$0			\$0	(\$8)
40200000	00000000	00000000	Advertising Allowance	\$7,505		\$7,505			\$0	\$7,505		\$7,505			\$7,505			\$0	
40600000	00000000	00000000	Advertising-Trade Show ...	(\$17,622)		(\$17,622)			\$0	(\$12,321)		(\$12,321)	\$72		\$72	(\$534)		(\$534)	
40800000	00000000	00000000	Commissions	(\$135,426)		(\$135,426)	(\$7,935)		(\$7,935)	(\$4,389)		(\$4,389)	(\$5,204)		(\$5,204)	(\$43,294)		(\$43,294)	(\$38)
41000000	00000000	00000000	Travel & Entertainment	(\$24,458)		(\$24,458)			\$0	(\$10,467)		(\$10,467)	(\$7,135)		(\$7,135)	(\$972)		(\$972)	(\$2)
41200000	00000000	00000000	Travel & Entertain-Meal	(\$5,192)		(\$5,192)			\$0	(\$3,564)		(\$3,564)	(\$359)		(\$359)	(\$21)		(\$21)	(\$1)
41400000	00000000	00000000	Auto Expense	(\$12,726)		(\$12,726)	(\$26)		(\$26)	(\$6,643)		(\$6,643)	(\$1,911)		(\$1,911)	(\$1,900)		(\$1,900)	(\$2)
42100000	00000000	00000000	Office Salaries	(\$440,991)		(\$440,991)	(\$81,471)		(\$81,471)	(\$91,874)		(\$91,874)	(\$93,657)		(\$93,657)	(\$95,208)		(\$95,208)	(\$93)
42150000	00000000	00000000	Taxes - Payroll	(\$45,006)		(\$45,006)	(\$6,850)		(\$6,850)	(\$8,305)		(\$8,305)	(\$8,910)		(\$8,910)	(\$8,605)		(\$8,605)	(\$11)
42300000	00000000	00000000	Office Supplies	(\$21,159)		(\$21,159)	(\$2,423)		(\$2,423)	(\$4,042)		(\$4,042)	(\$3,087)		(\$3,087)	(\$4,244)		(\$4,244)	(\$5)
				(\$9,462,313)	(\$10,750,000)	\$1,287,684	(\$985,030)	(\$1,900,000)	\$914,971	(\$899,704)	(\$2,000,000)	\$1,100,297	(\$1,826,000)	(\$2,500,000)	\$673,519	(\$1,908,300)	(\$2,000,000)	\$91,650	(\$2,500,000)

Setup is quick and easy and each report many include different accounts, P/L or Balance views, comparisons and the choice of Fiscal or Rolling Year.

Actual vs. Budget Comparison

Box Caption: Actual vs. Budget Comparison - P&L Accounts

Account Type: Profit and Loss Compare vs: Current Year Budget

Date Range: Rolling Year Fiscal Year

Show accounts with no activity

Invert Values?	Acct# Start	Acct# End	Profit Center Start	Profit Center End	Department Start	Department End	Budget Revision #	Invert Budget?
<input checked="" type="checkbox"/>	26800	99999	[ALL]	[ALL]	[ALL]	[ALL]	1	<input checked="" type="checkbox"/>

Account Range 1 of 1

OK Cancel Save and Share...

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(513) 723-8095 or Support@PULSEDashboard.com

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